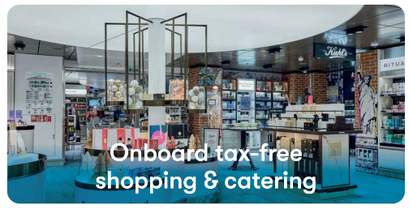
TALLINK GRUPP IS THE LEADING SHORT CRUISE AND FERRY OPERATOR













Strategic plan

Tallink's vision is to be the market pioneer in Europe by offering excellence in leisure and business travel and sea transportation services

Long-term objectives to increase company value and profitability:

- Achieve the highest level of customer satisfaction
- Improve profitability and strengthen our leading position in core markets
- Develop a broad portfolio of high-quality services for diverse customer segments and pursue new growth opportunities
- Optimize capacity on core routes based on demand by operating or chartering vessels as appropriate
- Ensure cost-efficient operations
- Maintain an optimal debt level that supports financial stability and sustainable dividend payments

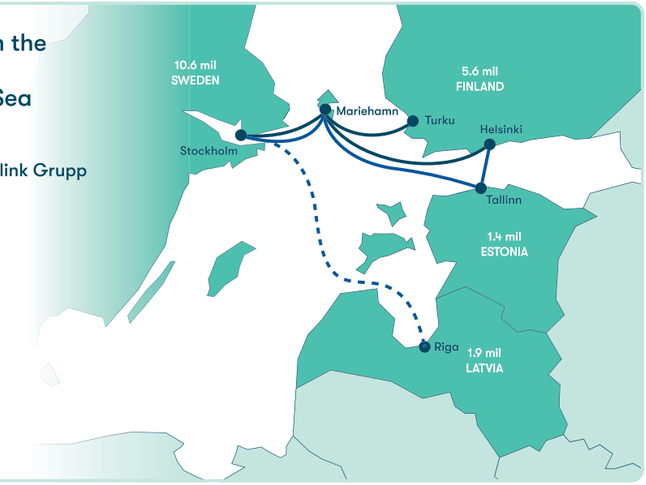
Current strategic cornerstones and competitive advantages:

- Most modern fleet
- Strong market share & brand awareness
- Wide route network
- High safety level & environmental standards

Key information 2025

Passengers transported	5,531,132	Net debt/EBITDA	3.3
Cargo units transported	245,004	P/E	10.7
Sales	765 mil EUR	ROA	3.6%
EBITDA	130 mil EUR	ROE	2.3%
Net Profit	17 mil EUR	Equity Ratio	56.4%
Employees	4,843	EBITDA Margin	17.0%
EPS	0.023 EUR	Book value per share	1.01 EUR

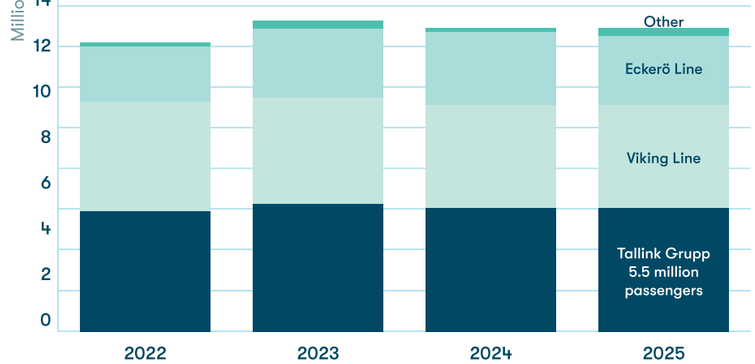
We operate in the northern part of the Baltic Sea

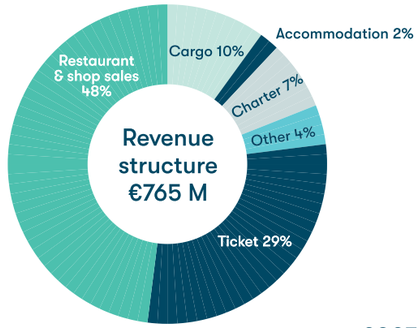


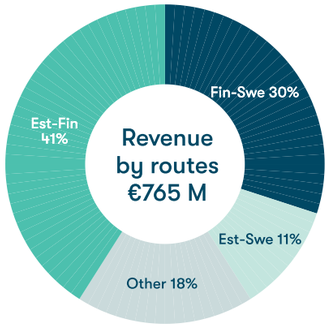
Passengers on Tallink Grupp vessels in 2025

Finland **47%**
Estonia **22%**
Europe **9%**
Sweden **7%**
Asia **6%**
Latvia **2%**
Lithuania **1%**
Other **6%**

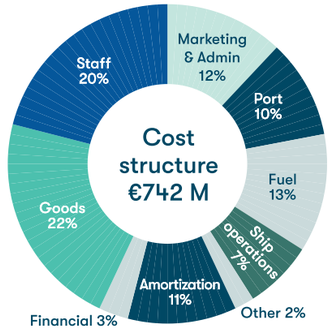
Tallink Grupp accounts for 41 % of passengers in The Baltic Sea

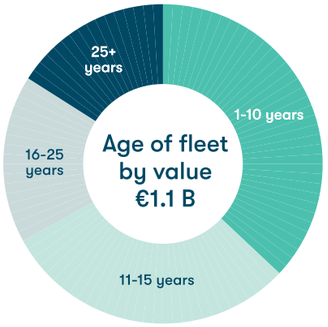






2025







Tallink City

Rooms: 324
Conference



Tallink Express

Rooms: 166
Express Cafe



Tallink Spa & Conference

Rooms: 300
Aqua Spa



Tallink Hotel Riga

Rooms: 256
Conference

1883 Finnish Steamship Co founded

1910 Service between Turku & Stockholm

1928 Service between Helsinki & Stockholm

1957 Silja Line established

1965 Tallinn-Helsinki route

1989 Tallink founded

1990 One vessel. 166 th passengers

1996 Management buyout

2001 Tallinn-Stockholm route

2002 First newbuilt cruise ferry

2003 Private placement

2004 Hotel operation starts

2005 IPO

2006 Rights Issue. Tallink and Silja Line merged

2009 Over 1.3 billion € invested during the fleet investment program

2015 2M Club One members

2017 Megastar shuttle vessel

2018 Secondary listing on Nasdaq Helsinki

2019 Second LNG shuttle vessel's building contract signed

2021 Secondary offering of shares

2022 MyStar shuttle vessel

2024 Sale of cruise ferry

2025 Sale of 3 vessels



MyStar
Tallinn–Helsinki

Built: 2022
Lenght: 212m
Passengers: 2800
Lanemeters: 3600



Megastar
Tallinn–Helsinki

Built: 2017
Lenght: 212m
Passengers: 2800
Lanemeters: 3600



Baltic Queen
Tallinn–Stockholm

Built: 2009
Lenght: 212m
Passengers: 2800
Lanemeters: 1130



Victoria I
Tallinn–Helsinki

Built: 2004
Lenght: 193m
Passengers: 2500
Lanemeters: 1030



Baltic Princess
Turku–Stockholm

Built: 2008
Lenght: 212m
Passengers: 2800
Lanemeters: 1130



Silja Serenade
Helsinki–Stockholm

Built: 1990
Lenght: 203m
Passengers: 2852
Lanemeters: 950



Silja Symphony
Helsinki–Stockholm

Built: 1991
Lenght: 203m
Passengers: 2852
Lanemeters: 950



St Patrick
Chartered out

Built: 2002
Lenght: 203.3m
Passengers: 728
Lanemeters: 1900



Silja Europa
Chartered out

Built: 1993
Lenght: 202m
Passengers: 3123
Lanemeters: 932



Galaxy I
Chartered out

Built: 2006
Lenght: 212m
Passengers: 2800
Lanemeters: 1130



Romantika
In lay-up

Built: 2002
Lenght: 193m
Passengers: 2500
Lanemeters: 1030

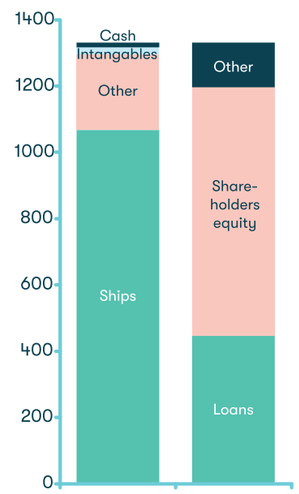
AS TALLINK GRUPP | Sadama 5 | Reg. Nr.:10238429 | Phone: +372 6 409 800 | Fax: +372 6 409 810 | E-mail: info@tallink.com | November 2026 | Investor Relations | E-mail: anneli.simm@tallink.ee | Phone: +372 5615 7170

CORPORATE FACTSHEET

TALLINK

Financials

Million EUR	2024	2025
Revenue	786	765
Cost of sales	632	622
Marketing & GA expenses	97	96
EBITDA	175	130
EBITDA margin	22%	17%
Net Profit/Loss	40	17
Cash flow from operations	158	138
Investments	22	33
Disposals	25	79
Loan and interest payments	113	113
Dividends	45	45
Income tax on dividends	5	11
Cash position	19	13
Total assets	1,464	1,331
Ships	1,175	1,067
Interest bearing loans	556	446
Shareholders' Equity	782	750



Our position in the world

Ferry operator by gross tons

Rank	Company	Gross tons
1	Grimaldi Group	1,215,271
2	Stena Line	1,042,295
3	Grand Navi Veloci	756,863
4	Onorato Armatori S.p.A	588,586
5	DFDS	519,688
6	Brittany Ferries Group	427,248
7	Tallink Grupp	415,232

Ferry operator by beds

Rank	Company	Beds
1	Grand Navi Veloci	24,436
2	Grimaldi Group	22,676
3	Stena Line Group	19,034
4	Tallink Grupp	17,012

Ferry operator by revenue

Rank	Company	Revenue (€m)
1	DFDS Group	2,278
2	Stena Line	1,794
3	Tallink Grupp	765
4	Attica Group	757

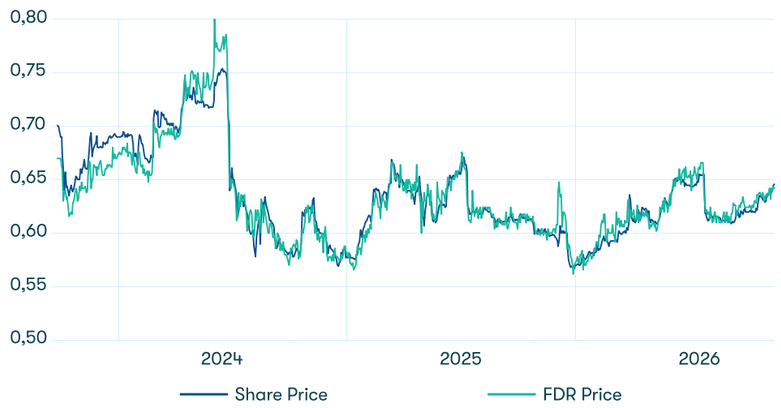
The world's top Duty Free & Travel retail shops

Ranking by actual retail sales in 2025

Rank	Company	Turnover (€m)
1	Avolta	10,016
2	China Duty Free Group	6,528
3	Lagardère Travel Retail	6,200
4	The Shilla Duty Free	2,886
5	Gebr Heinemann	2,867
6	Lotte Duty Free	2,304
7	Dubai Duty Free	2,003
8	Duty Free Americas	2,000
9	Shinsegae Duty Free	1,981
10	WHSmith Travel	1,780
...		
16	Qatar Duty Free	1,038
17	Japan Airport Terminal Co	836
18	3Sixty Duty Free	769
19	NAA Retailing	559
20	Tallink Duty Free	275

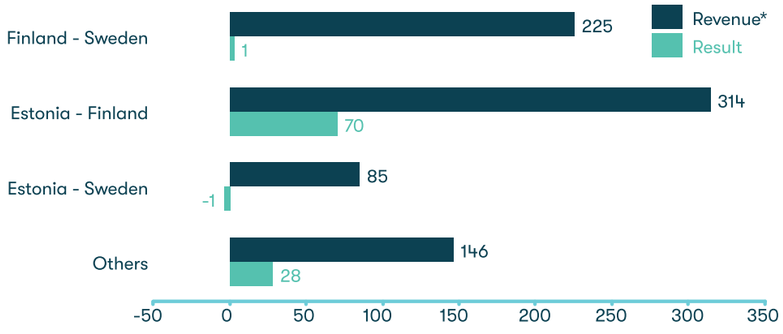
Data: Ro/pax / ferries above 1,000 GT
Source: The Moodie Davitt Report 2025
Source: ShipPax MARKET:25; Company reports

Share price development



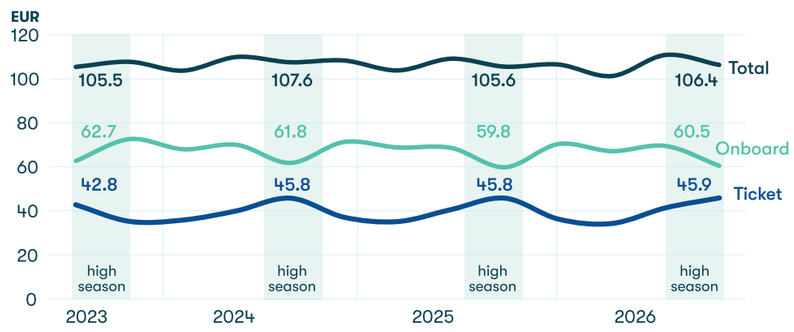
Tallink has been a leading stock on the Baltic market in liquidity, market capitalization and had 37,729 shareholders and FDR-holders as at 30 September 2026

Segments result by routes 2025



The segment result is the result before administrative expenses, financial expenses and taxes.
*Excludes eliminations of 5 million EUR

Passenger revenue



Quarterly passenger spending, highs and lows

Ownership & management

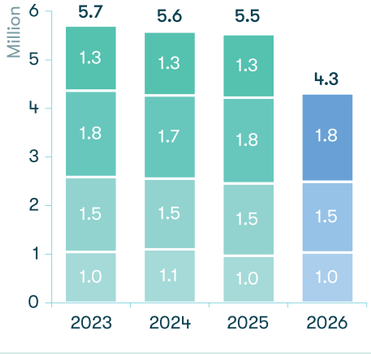


Infortar AS **68.3%**
Nordea Bank Abp / Clients FDR **3.4%**
Clearstream Banking AG **1.8%**
Mersok OÜ **1.5%**
Luksusjaht AS **1.0%**
Enn Pant **0.9%**
Unicredit Bank Austria AG **0.7%**
Ain Hanschmidt **0.5%**
Timo Juhani Majuri **0.5%**
Eikos AB **0.5%**

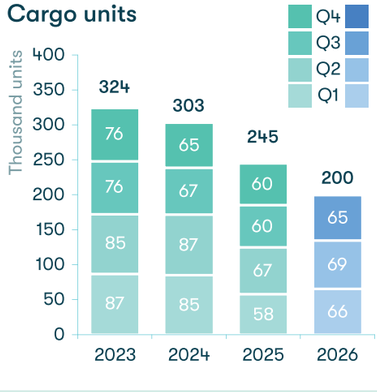
Chairman of the
Management Board, CEO
Peep Jalakas

Members of the Management Board
Elise Nassar | Harri Hanschmidt
Piret Mürk-Dubout

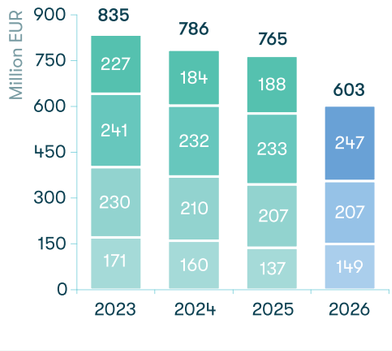
Passengers



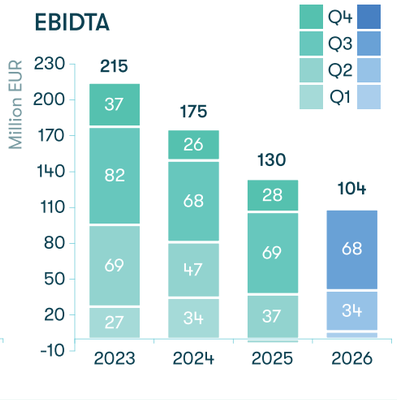
Cargo units



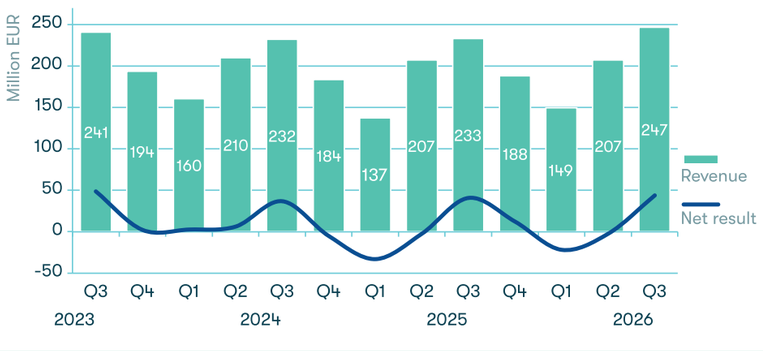
Revenue



EBIDTA



Quarterly seasonality



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