

TALLINK GRUPP IS THE LEADING SHORT CRUISE AND FERRY OPERATOR



Overnight cruise & passenger transportation

Cargo transportation

Chartering of vessels

Onboard tax-free shopping & catering

Leisure & city break

Hospitality operations

Strategic plan

Tallink’s vision is to be the market pioneer in Europe by offering excellence in leisure and business travel and sea transportation services

Long-term objectives to increase company value and profitability:

- Achieve the highest level of customer satisfaction
 - Improve profitability and strengthen our leading position in core markets
 - Develop a broad portfolio of high-quality services for diverse customer segments and pursue new growth opportunities
- Optimize capacity on core routes based on demand by operating or chartering vessels as appropriate
 - Ensure cost-efficient operations
 - Maintain an optimal debt level that supports financial stability and sustainable dividend payments

Current strategic cornerstones and competitive advantages:

Most modern fleet

Strong market share & brand awareness

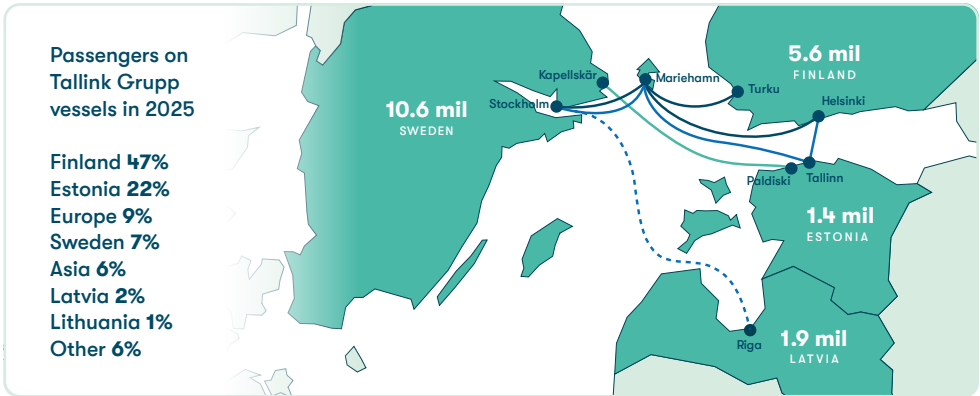
Wide route network

High safety level & environmental standards

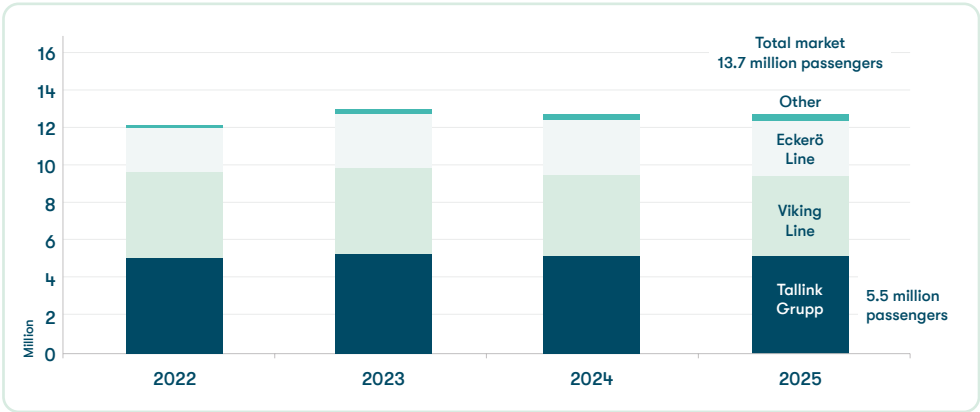
Key information 2025 (unaudited)

Passengers transported	5,531,132	Net debt/EBITDA	3.3
Cargo units transported	245,004	P/E	25.11
Sales	765 mil EUR	ROA	3.6%
EBITDA	130 mil EUR	ROE	2.3%
Net profit	17 mil EUR	Equity Ratio	56.4%
Employees	4.816	EBITDA Margin	17.0%
EPS	0.023 EUR	Book value per share	1.01 EUR

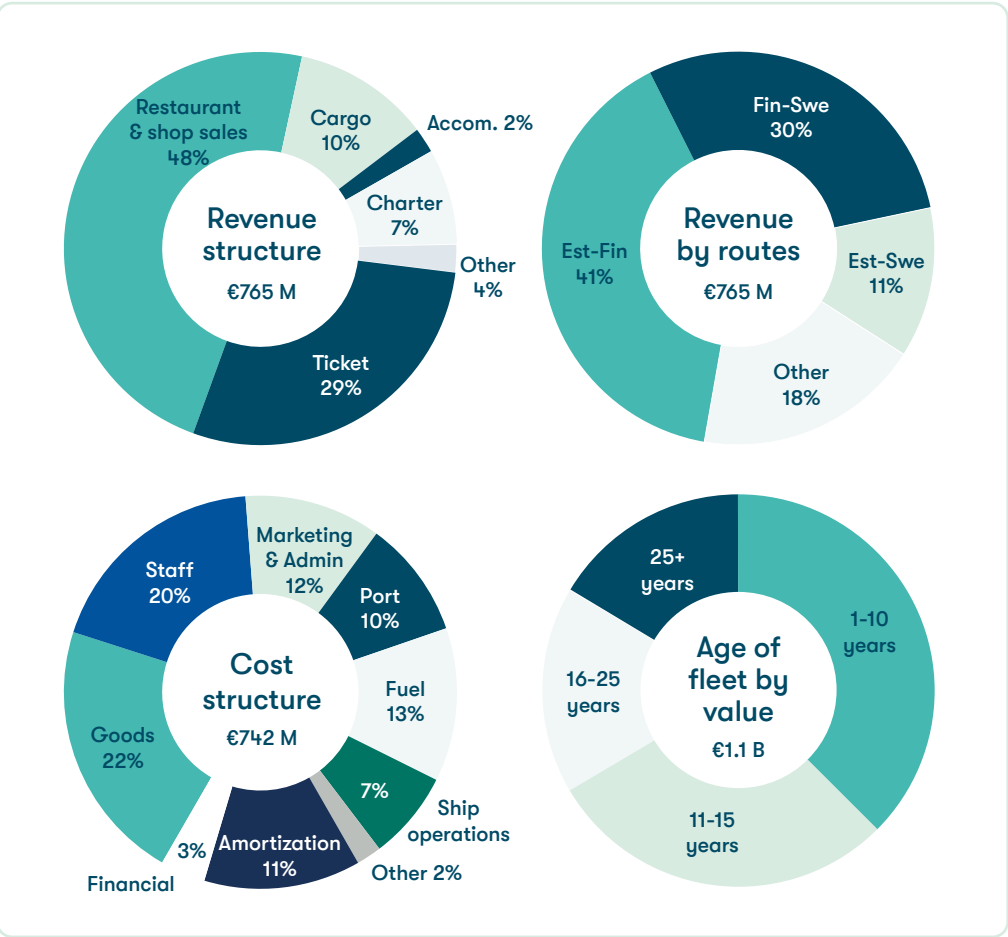
We operate in the northern part of the Baltic Sea



Tallink Grupp accounts for 41 % of passengers in The Baltic Sea



2025



1883

Finnish Steamship Co founded

1910

Service between Turku & Stockholm

1928

Service between Helsinki & Stockholm

1957

Silja Line established

1965

Tallinn-Helsinki route

1989

Tallink founded

1990

One vessel. 166 th passengers

1996

Management buyout

2001

Tallinn-Stockholm route

2002

First newbuilt cruise ferry

2003

Private placement

2004

Hotel operation starts

2005

IPO

2006

Rights Issue. Tallink and Silja Line merged

2009

Over 1.3 billion € invested during the fleet investment program

2015

2M Club One members

2017

Megastar shuttle vessel

2018

Secondary listing on Nasdaq Helsinki

2019

Second LNG shuttle vessel's building contract signed

2021

Secondary offering of shares

2022

MyStar shuttle vessel

2024

Sale of cruise ferry

2025

Sale of 3 vessels

MyStar
Built: 2022
Length: 212m
Passengers: 2800
Lanemeters: 3600

Tallinn-Helsinki

Baltic Queen
Built: 2009
Length: 212m
Passengers: 2800
Lanemeters: 1130

Tallinn-Stockholm

Baltic Princess
Built: 2008
Length: 212m
Passengers: 2800
Lanemeters: 1130

Turku-Stockholm

Silja Symphony
Built: 1991
Length: 203m
Passengers: 2852
Lanemeters: 950

Helsinki-Stockholm

Silja Europa
Built: 1993
Length: 202m
Passengers: 3123
Lanemeters: 932

Chartered out

Romantika
Built: 2002
Length: 193m
Passengers: 2500
Lanemeters: 1030

Chartered out

Megastar
Built: 2017
Length: 212m
Passengers: 2800
Lanemeters: 3600

Tallinn-Helsinki

Victoria I
Built: 2004
Length: 193m
Passengers: 2500
Lanemeters: 1030

Tallinn-Helsinki

Silja Serenade
Built: 1990
Length: 203m
Passengers: 2852
Lanemeters: 950

Helsinki-Stockholm

Superfast IX
Built: 2002
Length: 203.3m
Passengers: 728
Lanemeters: 1900

Paldiski-Kapellskär

Galaxy I
Built: 2006
Length: 212m
Passengers: 2800
Lanemeters: 1130

Chartered out

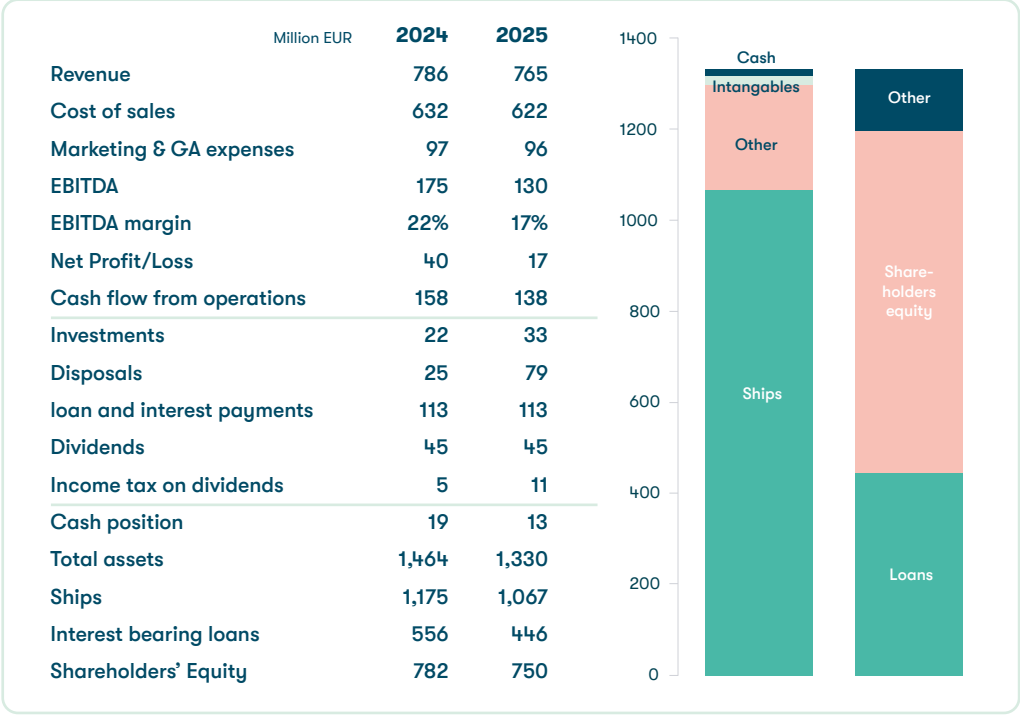
Tallink City
Rooms: 324
Conference

Tallink Express
Rooms: 166
Express Cafe

Tallink Spa & Conference
Rooms: 300
Aqua Spa

Tallink Hotel Riga
Rooms: 256
Conference

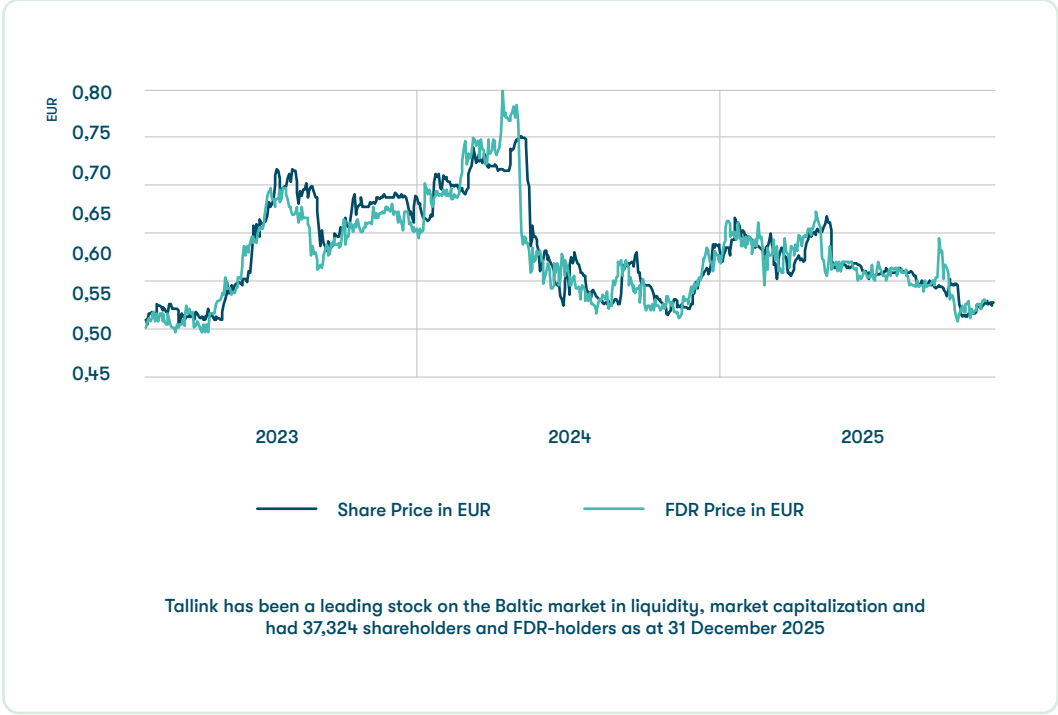
Financials



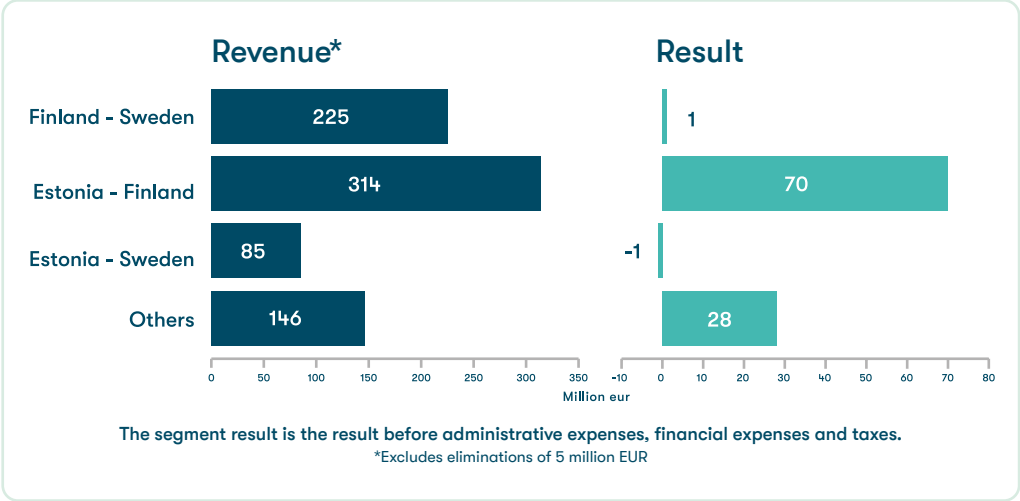
Our position in the world



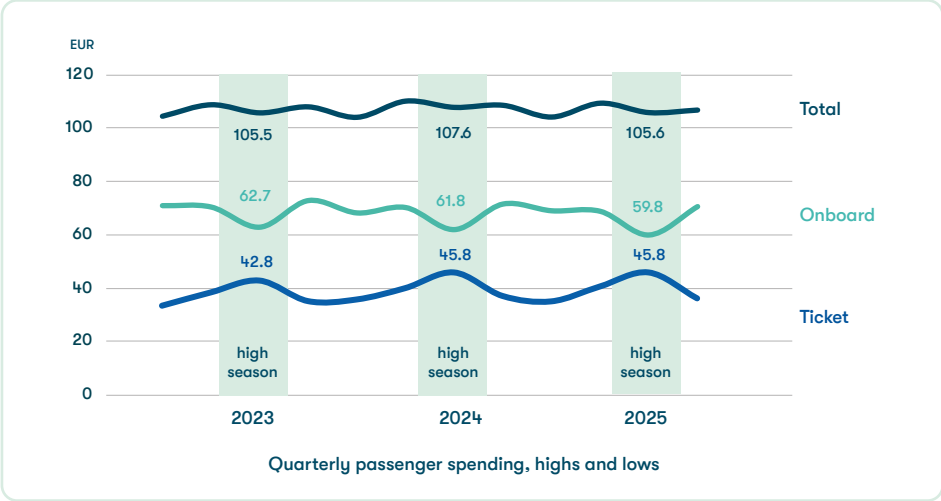
Share price development



Segment result by routes 2025



Passenger revenue



Ownership & management

